

Proven Technology In The Sharing



Whitepaper



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Disclaimer



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Restricted areas

As Netspot token is utility token by its nature, there are no restrictions to sell them to residents of any country, unless the law of the Buyer's country prohibits citizens of that country to buy digital assets of any kind.

The whitepaper or any part thereof, as well as any copies, must not be taken or transmitted to any country where distribution or dissemination of such information is prohibited or restricted.





Current Challenges



The use of mobile devices across organisations have grown exponentially in the last decade and are expected to continue to grow as enterprises digitize their value chains. This reality has created new challenges for organisations as they have to manage ever growing fleets of devices. Device management is costly, "maintenance cost for each device in use is in fact an annual expense greater than the initial purchase price of that device" (Gartner, 2013). Organisations are often not set up to manage fleets of devices efficiently and underestimate the complexity and related total cost. These unpredictable costs directly impact the bottom line.

While fleet management cost can be a burden, the actual management and maintenance can have an exponential effect as device numbers grow. Ensuring device software are always up to date, with the latest files is a challenge and is especially important in environments that have to follow strict regulatory requirements such as in the aviation industry.

As fleets grow, device tracking and readiness becomes difficult, which in turn can become a financial risk. 52% of misplaced or stolen devices are come from inside the workplace(2), having the ability to track devices can limit losses due to theft or misplacement. Adding to the complexity is ensuring the tracked devices are also always fully ready for use as to not impact scheduled tasks.

If fleets can be tracked, continuously updated and made available around the clock for a wide array of applications within an organisation, the toolset can become a true value add for any department, which can deliver a true element of the shared economy within an organisation. Ensuring a single platform can be shared across multiple departments with varying needs and applications while being seen as mostly a self-serve product for the end user.

The NetSpot Technology is the response to all these concerns and considerations. Our existing customer base is a testament of this capability.



Netspot Solutions



Netspot Solutions



The Netspot Kiosks

Introduction to the NetSpot

M3Touch, an established Canadian technology solutions company, has been developing and improving the powerful and versatile NetSpot solution since 2006. The NetSpot solution is a bundle composed of a hardware component and a software platform that facilitates devices sharing (laptop, tablets, and more).



The NetSpot allows administrators to fully control the process of physically managing, distributing, charging, and monitoring an organisation's fleets of devices. The solution also enables easy remote and unattended content distribution (including Operating System deployments) across all devices in the network, anywhere around the world, within minutes.

It is a very time-consuming and therefore costly activity to manage, track, update and synch tens of thousands of mobile devices across an organisation. The NetSpot software manages this for the customer. This proven technology was developed and built with extreme reliability. What makes an ideal solution for many markets is that it facilitates:

- o Access Control;
- o Inventory Management;
- o Security;
- o Privacy (all data can be wiped from device following rental!);
- o User Identification;
- o Content Deployment;
- o Network Administration;
- o Reporting

NetSpot Technology Solutions

NTS intends to take advantage of the shared economy trend worldwide to provide a solution to make devices available in self-service within organisation or to the general population.



The NetSpot has already proven to be a successful digital transformation change agent for many customers but has yet to be marketed in many parts of the world.

NetSpot Technology Solutions (NTS) has obtained the exclusivity to advertise, sell, distribute, and support the NetSpot in Asia, Africa and the Middle East. We have the conviction that these markets which represents more than 75% of the global population have a need for the NetSpot technology. No other solution allows administrators to manage so efficiently fleet of devices in terms of accuracy and timely updates of the content on the devices, notwithstanding all the other advantages.

Netspot product offering will use this core technology and adapt it to its new mission and Netspot vision. In order to do so, **Netspot will develop a new distributed** architecture taking advantage of blockchain technology and machine learning for in depth problem solving and self-healing. This new technology development will be at the forefront of this new offering.

Current and Future Markets

The NetSpot is already used in North America and Europe in various environments such as: medical institutions, airlines, maintenance facilities, government and military organisations, training centers and educational establishments.





The NetSpot has been adopted or will soon be used by many large and reputable organisations such as Air Canada, the US Navy, Thales, Air Transat, ATS, Norwegian Airlines, and more. In some cases, organisations have saved up to 20% in time to complete business activities which represent millions of dollars saved in labor. In addition, millions of dollars can also be saved in devices procurement since it allows to move away from the need to have one device per employee.

Future sectors to serve also includes the railing industry, transit systems, marine vessels & ports and smart manufacturing.



































Some of Netspot's existing partners

Business Model

1. Asia Market:

Software & support are on a subscription basis

Hardware is available on a purchase or subscription basis

Volume driver: the number of devices in the customer's department

The NetSpot is already used in North America and Europe in various environments such as: medical institutions, airlines, maintenance facilities, government and military organisations, training centers and educational establishments.



Benchmarking

NetSpot is unique. No other company has a product that encompasses all the same features.

	Charging Cart	MDM & Cart	NetSpot
Access Control over Portable Devices	4	1	1
Devices Charged & Physically Secured	4	4	1
Video Surveillance & Device Monitoring			1
Device Restore (data wipe) Capability After Use		1	~
Remote Update Profile of Device		1	~
Manage Various Devices & OS's in the Same Installation		Limited	✓
Complete Inventory Management		Some MDM's	1
Remote & Unattended Content Deployment		Require human intervention	4
Remote & Unattended Operating System deployment			1
Pre-Scheduled Content Deployment, Upload, Push to Server			~
Self-Serve Network & Content Management Platform			V





Road

Map



August – December 2019: Funding + POC launch

Jan 2019	Project Conceptualisation and Whitepaper Formation
Mar 2019	Seed Funded USD1M
Jul 2019	Whitepaper Launch and Media Roadshow commence
Aug 2019	Investor Roadshow / Closing of round 1
Sep 2019	Closing of round 2
Sep 2019 Oct 2019	Closing of round 2 Closing of round 3 / IEO on major exchanges NETT Token is listed on major exchanges

2021: Official Launch and Commercial Deployment

Q1 2021	Official Launch of Netspot Mainnet
Q1 2021	Onboarding of initial enterprise clients + Stakeholders for NETT Mainnet
Q2 2021	Partnerships with MNCs for usage of NETT + Retail onboarding and affiliate rollout
Q3 2021	Mass marketing and partnerships to rapidly onboard both enterprises and end-consumers
Q4 2021	Promotion of cross-use single login identity across multiple platforms
Q4 2021	Launch of Netspot foundation and development fund

2020: Development and deployment

Q1 2020	First integration of NETT with Netspot CMS + Test of tokeneconomy
Q2 2020	Closed beta test with partners using NETT for device usage
Q2 2020	Proof of Concept developed for Netspot Net + Development begins for Netspot Payment App (Fintech Bridge)
Beginning • Q3 2020	Launch of Netspot Testnet + Closed Beta
End Q3 2020	Open Beta for Netspot Testnet + Staking functions development
Q4 2020	Development on Netspot Mainnet + Launch of Netspot Payment App
End Q4 2020	Launch of Netspot Mainnet + Open Beta

2022 and Beyond

Mass adoption and mass commercial deployment to support the sharing economy of devices and the Internet-of-Things. To grow Netspot into a globally recognisable and omnipresent technology network.



Team &

Advisors





Alain Laberge
Chief Executive Officer

Experienced serial entrepreneur with 20+ years of P&L ownership and a significant track record of business improvements, both at the top and bottom line levels. Change agent focused on the identification of key market differentiators that provides competitive advantage. Strong belief in the empowerment and coaching of the right team members towards a common vision for sustained growth and profitability.



Stephanie ZummoChief Operations Officer

Stephanie holds a master's degree in management of digital innovation from the London School of Economics. She has extensive experience in project management and in implementing business procedures. Her interests in life are broad, but her work experience has been targeted towards operations in the aviation and the I.T. industries. Her dedication to customer satisfaction has led her to develop an expertise for on-time delivery through effective management of resources and timelines.



Ron Reichert
Web Manager / Social media advisor

Ron has been professionally involved with the internet since early 90s gaining extensive experience in all aspects of web development from planning to going live. In addition to this, Ron has extensive knowledge in digital marketing for leading search engines and social media platforms. Ron has decades of business experience from startups to large companies taking part in corporate development, brand development as well as business planning.



Stephane Lamoureux
Technology Lead / Board Advisor

As Technology Lead, Stephane leads all technology across the organization, from R&D to Operations. Stephane has been helping organizations build & transform themselves on a global basis for the last 25 years in multicultural and diversified industries such as Banking, Telecom and Transport. Taking organizations to the next level is his passion, transforming everything from core organization, attracting and retaining the right resources, creation of end to end value chain with a constant view on customer satisfaction and continuous improvement.

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Jun Lu
Board advisor/Co-Founder & COO, M3touch world

Jun has over 25 years of international experience in operations within a global high technology environment with companies such as Philips, Daimler Benz, Simpler Networks, Evolution Robotics and Tamaggo. He specializes in product development, engineering, manufacturing, production & quality control, supply chain development & management, and has successfully completed assignments in Canada, USA, China and Taiwan. He holds a Bachelor of Science in Electrical Machinery Engineering from Shanghai University of Technology and a Global MBA from Tulane University in USA.



Stéphane Ménard Montréal board advisor/Co-Founder & CEO, M3touch



Denis Mathieu Board advisor

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